

# Sample Hotline Challenges expert guidance for social impact leaders

Common Impact's pro bono hotline provides just-in-time strategic guidance and "phone-an-expert" support for social impact leaders. We match skilled volunteers with organizations in need of some fresh perspective or consultative advice as they navigate unchartered territory or a thorny problem. These one hour calls are a great introduction to skills-based volunteering for both volunteers and social impact organizations.

Want to engage your employees with the hotline? Contact us at <u>partners@commonimpact.org</u>. Social impact organizations interested in receiving some expert guidance can submit a request <u>here</u>.



An hour of expert support can get a leader started on a solution for a tricky challenge.

Struggling with challenging performance reviews?

Talk to an HR expert for guidance on preparing for and navigating the conversation and documentation.

Preparing to launch a new service? *Talk to a marketing and branding expert for advice on promoting it.* 

Beginning annual strategic planning? *Talk to an expert in strategy development to understand how to get started.* 

Considering sunsetting an underperforming program or service? *Talk to a financial expert so you know what questions to consider.* 

## Marketing

- Digital Marketing
- Branding
- Public relations
- SEO optimization
- Pricing

- Messaging/copywriting/content development
- Customer segmentation
- Grassroots/stakeholder engagement
- Customer insights/survey design

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#### **Human Resources**

- Compensation
- Hiring & recruiting
- HR management

- Talent development
- Training & facilitation
- Performance Management

#### Financial Management

- Financial Analysis
- Financial Forecasting
- Financial Modeling

- Budgeting
- Accounting

#### Strategy

- Business strategy
- Business plan development
- Contingency planning
- Crisis management
- Program management

- Business development/sales
- Market research/competitive analysis
- Metric & KPI development & reporting
- Strategic planning

#### **Operations**

- Project management
- Compensation
- Hiring & recruiting
- Vendor selection
- Talent development

- HR management
- Product design & development
- Business process mapping & analysis
- Training & facilitation

### **Technology**

- Data management
- Website development
- Data reporting & visualization
- IT infrastructure

- Data security
- CRM/database design & development
- User experience design